## INDEPENDENCE GROUP NL

**4Q19 Results Presentation** 

Operational outperformance from Nova; strong finish from Tropicana





## **Cautionary Statements & Disclaimer**



- This presentation has been prepared by Independence Group NL ("IGO") (ABN 46 092 786 304). It should not be considered as an offer or invitation to subscribe for or purchase any securities in IGO or as an inducement to make an offer or invitation with respect to those securities in any jurisdiction.
- This presentation contains general summary information about IGO. The information, opinions or conclusions expressed in the course of this presentation should be read in conjunction with IGO's other periodic and continuous disclosure announcements lodged with the ASX, which are available on the IGO website. No representation or warranty, express or implied, is made in relation to the fairness, accuracy or completeness of the information, opinions and conclusions expressed in this presentation.
- This presentation includes forward looking information regarding future events, conditions, circumstances and the future financial performance of IGO. Often, but not always, forward looking statements can be identified by the use of forward looking words such as "may", "will", "expect", "intend", "plan", "estimate", "anticipate", "continue" and "guidance", or other similar words and may include statements regarding plans, strategies and objectives of management, anticipated production or construction commencement dates and expected costs or production outputs. Such forecasts, projections and information are not a guarantee of future performance and involve unknown risks and uncertainties, many of which are beyond IGO's control, which may cause actual results and developments to differ materially from those expressed or implied. Further details of these risks are set out below. All references to future production and production guidance made in relation to IGO are subject to the completion of all necessary feasibility studies, permit applications and approvals, construction, financing arrangements and access to the necessary infrastructure. Where such a reference is made, it should be read subject to this paragraph and in conjunction with further information about the Mineral Resources and Ore Reserves, as well as any Competent Persons' Statements included in periodic and continuous disclosure announcements lodged with the ASX. Forward looking statements in this presentation only apply at the date of issue. Subject to any continuing obligations under applicable law or any relevant stock exchange listing rules, in providing this information IGO does not undertake any obligation to publicly update or revise any of the forward looking statements or to advise of any change in events, conditions or circumstances on which any such statement is based.
- There are a number of risks specific to IGO and of a general nature which may affect the future operating and financial performance of IGO and the value of an investment in IGO including and not limited to economic conditions, stock market fluctuations, commodity demand and price movements, access to infrastructure, timing of environmental approvals, regulatory risks, operational risks, reliance on key personnel, reserve and resource estimations, native title and title risks, foreign currency fluctuations and mining development, construction and commissioning risk. The production guidance in this presentation is subject to risks specific to IGO and of a general nature which may affect the future operating and financial performance of IGO.
- All currency amounts in Australian Dollars unless otherwise noted.
- · Quarterly Financial Results are unaudited.
- Net Debt is outstanding debt less cash balances and Net Cash is cash balance less outstanding debt.
- Cash Costs are reported inclusive of Royalties and after by-product credits on per unit of payable metal basis, unless otherwise stated.
- IGO reports All-in Sustaining Costs (AISC) per ounce of gold for its 30% interest in the Tropicana Gold Mine using the World Gold Council guidelines for AISC. The World Gold Council guidelines publication was released via press release on 27 June 2013 and is available from the World Gold Council's website.
- Underlying EBITDA is a non-IFRS measure and comprises net profit or loss after tax, adjusted to exclude tax expense, finance costs, interest income, asset impairments, gain/loss on sale of subsidiary, redundancy and restructuring costs, depreciation and amortisation, and once-off transaction costs.
- Free Cash Flow comprises Net Cash Flow from Operating Activities and Net Cash Flow from Investing Activities. Underlying adjustments exclude acquisition costs, proceeds from investment sales and payments for investments and mineral interests.

## **Competent Person's Statements**



- Any references to IGO Mineral Resource and Ore Reserve estimates should be read in conjunction with IGO's Annual Update of Exploration Results, Mineral Resources and Ore Reserves dated 20 February 2019 (Annual Statement) and lodged with the ASX for which Competent Person's consents were obtained, which is also available on the IGO website.
- The information in this presentation that relates to the Nickel Sulphate Pre-Feasibility Study is extracted from the ASX announcement dated 2 April 2019 entitled "Downstream Nickel Sulphate Study Update".
- The information in this presentation that relates to the Boston Shaker Feasibility Study is extracted from the ASX announcement dated 28 March 2019 entitled "Tropicana JV Approves Boston Shaker Underground" and for which a Competent Person consent was obtained.
- The Company confirms that it is not aware of any new information or data that materially affects the information included in the original ASX announcements released 20 February 2019, 28 March 2019 and 1 July 2019, and, (i) in the case of estimates or Mineral Resources or Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the original ASX announcement continue to apply and have not materially changed, (ii) the Competent Person's consents remain in place for subsequent releases by the Company of the same information in the same form and context, until the consent is withdrawn or replaced by a subsequent report and accompanying consent, and (iii) the form and context in which the Competent Person's findings are presented have not been materially modified from the original ASX announcement.



## FY19 and 4Q19 Highlights



Operational outperformance from Nova and strong finish from Tropicana

#### **Operations**

Nova metal production exceeded FY19 production guidance

Tropicana continued to deliver high margin gold production

#### Growth

**Boston Shaker Underground mine** development commenced

**Substantial exploration** activity across the IGO portfolio with a "best in class" team

#### **Financial**

Solid underlying free cash flow generation 4Q19 A\$77M FY19 A\$278M

**Continued balance** sheet growth Net Cash: A\$263M

#### **Financial Results**



#### Strong operating cash flow generation continues despite lower sales revenue

	Units	3Q19	4Q19	QoQ	FY19 <sup>(3)</sup>
Revenue and Other Income	A\$M	232.8	204.1	(12%)	792.9
Underlying EBITDA <sup>(1)</sup>	A\$M	116.6	93.6	(20%)	340.7
Profit After Tax	A\$M	45.1	30.1	(33%)	76.1
Net Cash from Operating Activities	A\$M	106.3	103.0	(3%)	372.3
Underlying Free Cash Flow <sup>(2)</sup>	A\$M	89.2	77.0	(14%)	277.6
Cash	A\$M	257.2	348.2	35%	348.2
Debt	A\$M	85.7	85.7	-	85.7
Net Cash	A\$M	171.5	262.5	53%	262.5

- Financial performance impacted QoQ by timing of payable metal sales from Nova<sup>(4)</sup>
- Group EBITDA margins sustained at a strong 46%
- Prices received for nickel, copper and cobalt in line with prior quarter, while realised gold price was higher
- Balance sheet continues to build with closing net cash of A\$262.5M

<sup>1)</sup> Underlying EBITDA is a non-IFRS measure (refer to Disclaimer page).

<sup>2)</sup> Free Cash Flow comprises Net Cash Flow from Operating Activities and Net cash Flow from Investing Activities. Refer to Disclaimer page for "Underlying" adjustments

<sup>3)</sup> Unaudited FY19 Results

<sup>4) 3</sup>Q19 benefited from sale of 2Q19 production

#### **Net Profit After Tax**



#### QoQ change in NPAT driven by Nova sales and higher amortisation charges

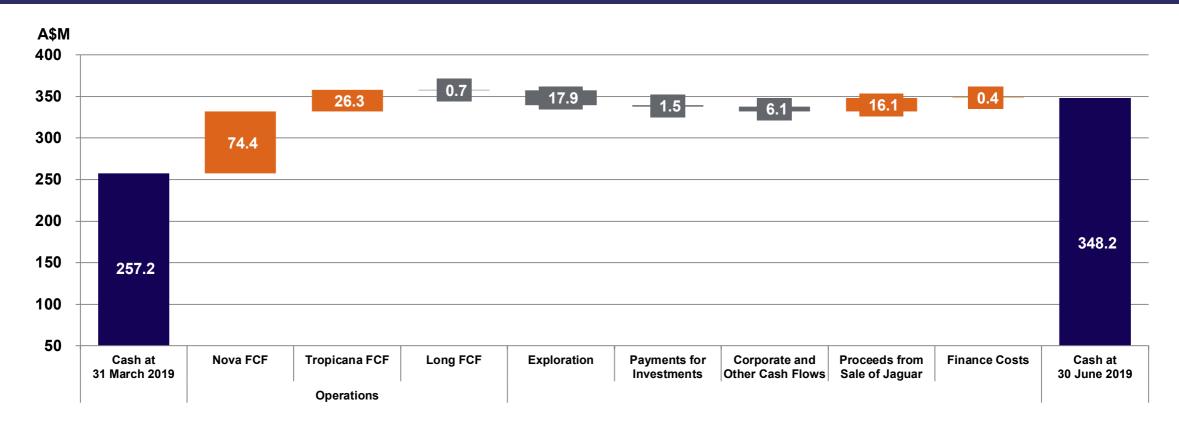


- Lower Nova EBITDA due to 3Q19 benefiting from sales of 2Q19 production, together with 6% lower 4Q19 production
- Strong Tropicana EBITDA margin at 64% due to higher milled grade and recoveries, resulting in 15% higher gold sold
- Exploration expense increased QoQ as activity ramps up across the portfolio
- Full Year NPAT of A\$76.1M up 44.6% YoY (FY18: A\$52.7M)

#### **4Q19 Cash Flow Reconciliation**

## igo

#### Record cash balance of A\$348M at year end



- Net cash flow for 4Q19 was A\$91.0M, including a A\$16.1M payment received as part of the deferred consideration from the sale of the Jaguar Operation in May 2018
- Cash outflows for exploration increased by 63% QoQ (3Q19: A\$11M)
- Payment for mineral interests relates to IGO's subscription to a capital raising conducted by Mincor Resources Limited, connected with the sale of the Long Operation during 4Q19



#### Nova



#### Metal production performance exceeds FY19 guidance

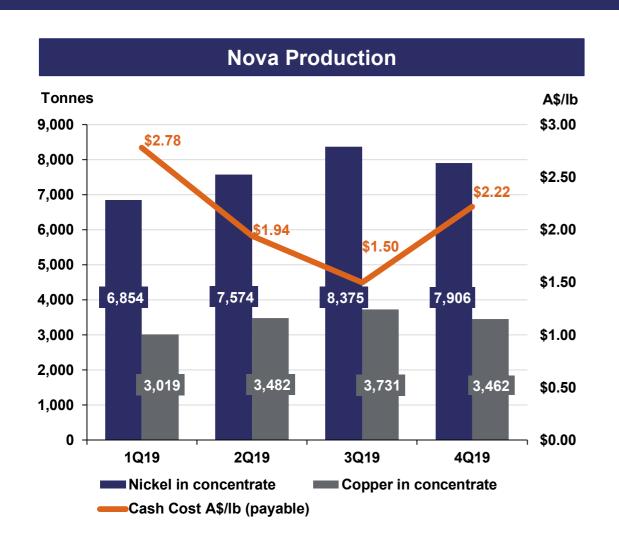
Metric	Units	3Q19	4Q19	FY19	FY19 Guidance
Nickel in concentrate	t	8,375	7,906	30,708	27,000 – 30,000
Copper in concentrate	t	3,731	3,462	13,693	11,000 – 12,500
Cobalt in concentrate	t	297	280	1,090	850 – 950
Cash cost (payable)	A\$/Ib Ni	1.50	2.22	2.07	1.65 – 2.00
Sustaining/ improvement Capex	A\$M	2.0	4.7	11.2	21 – 24
Development Capex	A\$M	6.7	3.9	23.0	25 – 28

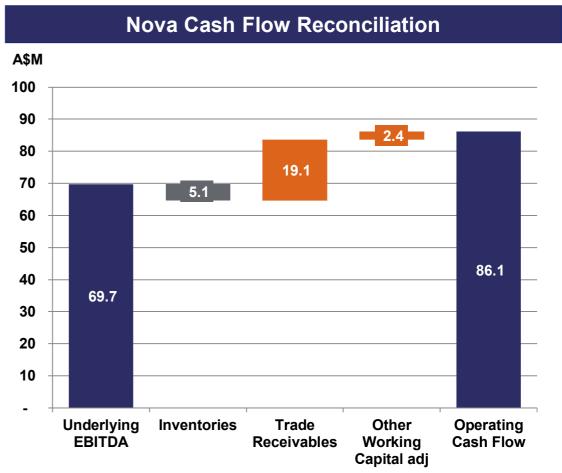
- Full year production exceeded guidance while costs finished slightly higher than the top end of guidance
- Increase in cash costs QoQ related to;
  - 6% lower payable metal production
  - lower lateral development during the quarter, resulting in lower mining costs being classified as capital
  - additional stope firings
- 4Q19 mill throughput of 387kt (1.55 Mtpa rate), including a record 147kt (1.7Mtpa rate) throughput in May 2019
- Optimisation work has led to improved Nickel recoveries of 89.0% with Copper recoveries of 86.4%

#### Nova

# igo

#### EBITDA margin of 57% maintained, while FCF margin increased to 61%





## **Nova Cash Cost Analysis**



Full year cash costs impacted by lower by-product prices than forecast



#### FY20 Nova Guidance<sup>(1)</sup>

# igo

#### Consistent performance and high margin projected into FY20

Metric	Units	FY20 Guidance
Nickel in concentrate	t	27,000 – 30,000
Copper in concentrate	t	11,000 – 12,500
Cobalt in concentrate	t	850 – 950
Cash cost (payable) <sup>(2)</sup>	A\$/Ib Ni	2.00 – 2.50
Sustaining/ improvement Capex	A\$M	24 – 26
Development Capex	A\$M	6 – 8

- FY20 production forecast in line with FY19 guidance
- Cash costs projected to be marginally higher YoY due to:
  - Lower production & development capital vs FY19
  - Forecast increase in shipping costs in FY20
  - Lower diesel hedge gains in FY20
- Significantly lower development capex forecast reflects completion of the majority of underground development during FY19



<sup>2)</sup> Cash cost guidance assumes the following commodity prices for payable metal credits: Copper: A\$4.20/lb; Cobalt: A\$24/lb





## **Tropicana**



#### Operation benefited from higher QoQ milled grade, recoveries and gold prices

Metric	Units	3Q19	4Q19	FY19	FY19 Guidance
Gold produced (100%)	koz	123.2	132.9	518.2	500 – 550
Gold Sold (IGO 30%)	koz	35.8	40.5	154.4	150 – 165
Cash cost	A\$/oz	722	684	680	635 – 705
AISC	A\$/oz	990	950	951	890 – 980
Sustaining/improvement <sup>(1)</sup>	A\$M	1.4	2.1	15.5	21.0 – 24.0
Waste stripping <sup>(1)</sup>	A\$M	7.4	8.8	36.1	32.0 – 36.0

- FY19 cash costs and AISC delivered within guidance range
- 4Q19 gold production was higher driven by higher average milled grade of 2.17g/t (3Q19: 2.04g/t Au) and marginally higher gold recoveries of 90.1% (3Q19: 89.6%)
- 4Q19 gold sales revenue was A\$75.5M representing an average gold price of A\$1,867/oz (3Q19: A\$1,839/oz)

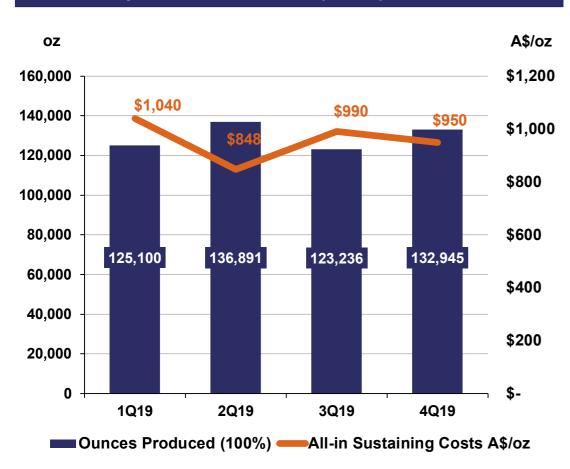
<sup>1)</sup> Total of sustaining/improvement and development costs represent total capital costs

## **Tropicana**

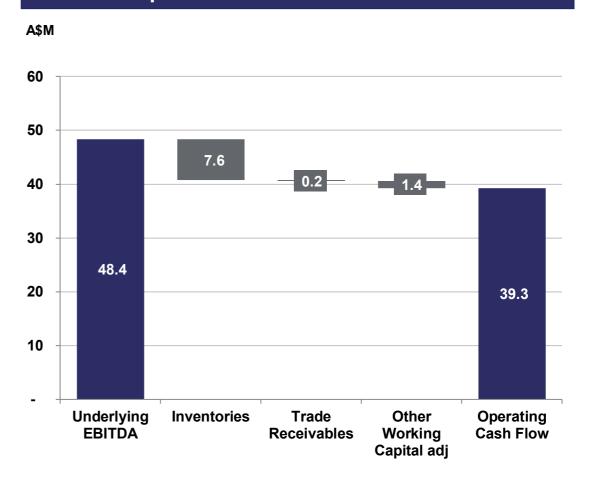
#### Improved EBITDA margin of 64%



#### **Tropicana Production (100%) and AISC**



#### **Tropicana Cash Flow Reconciliation**



### **Boston Shaker Underground**

#### Decline development progressing on schedule

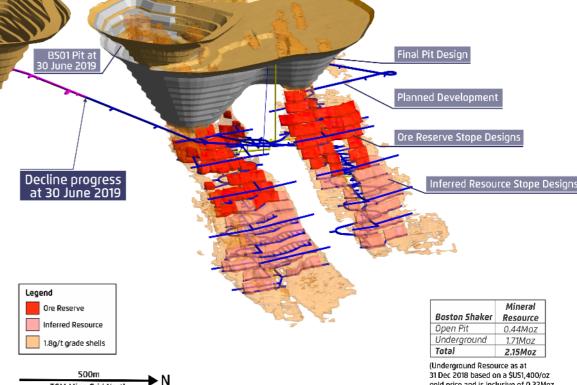


- Key value enhancement project to improve gold production profile via high grade underground mineralisation
- Decline development commenced in early May 2019 and making good progress
- First gold production expected during 1Q21

Project Parameters	
Capital Cost (100%)	A\$105M
Capital Cost (IGO 30% share)	A\$32M
Operating Cost <sup>(1)</sup>	A\$95/t
Production	~100koz/year
Mine Life	7 years

## **Boston Shaker**

**Boston Shaker Underground Development Layout**(2)



gold price and is inclusive of 0.32Moz Ore Reserve)

Underground production costs, inclusive of development capital, processing costs and G&A

Refer to ASX release dated 28 March 2019: Tropicana Joint Venture Approves Boston Shaker Underground Development

## FY20 Tropicana Guidance<sup>(1)</sup>

#### Consistent high margin production projected in FY20



Metric	Units	FY20 Guidance
Gold produced (100%)	OZ	450,000 - 500,000
Gold Sold (IGO 30%)	OZ	135,000 – 150,000
Cash cost	A\$/oz	700 – 780
AISC	A\$/oz	1,090 – 1,210
Sustaining/improvement (30%)	A\$M	13 – 15
Waste stripping (30%)	A\$M	42 – 47
Underground capex (30%)	A\$M	26 – 29

- Lower metal production year-on-year, driven by lower milled grade as forecast in the mine plan
- Higher AISC driven by lower production, additional sustaining capex and waste stripping as relatively more production transitions from the Havana pit to the Boston Shaker pit
- Majority of Boston Shaker total underground capex (~A\$32M) expected to be spent during FY20, prior to first production during 1Q21



Boston Shaker decline development commenced in May





## **Nova System**

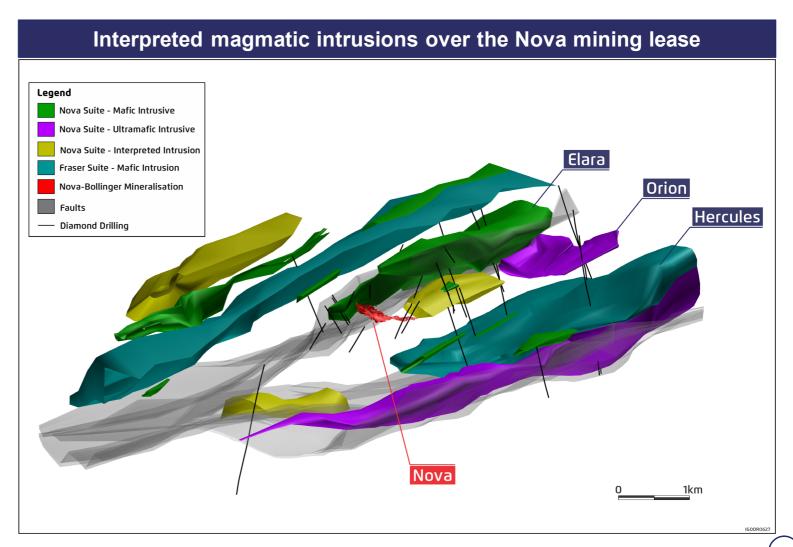


#### Nova intrusive system now understood to be larger than originally apparent

Drilling of 3D Seismic targets has confirmed a larger, live mineralised system

Corridor of stacked intrusions identified through Nova mining lease

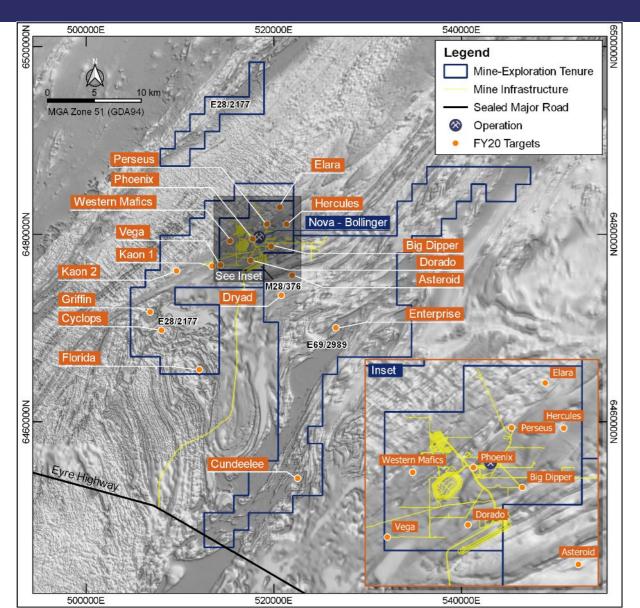
Accelerated drilling program in FY20 to test multiple targets



### **Nova Exploration**



#### 3D Seismic has proven to be an invaluable tool in understanding the Nova system

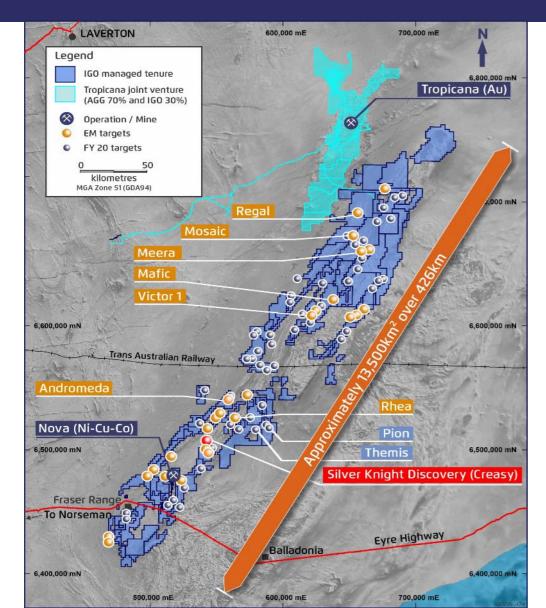


- Three diamond drill rigs active from surface and underground during 4Q19
- 6 holes targeting 3D seismic features intersected mafic-ultramafic rocks with disseminated nickel and copper sulphides
- Intrusions identified at Elara and Hercules have many similarities to the Upper Nova intrusion
- IGO's deepest drill hole (2,506m) completed at Hercules to test an interpreted M-UM intrusive complex from seismic data
- Underground drilling continues to extend C5 mineralisation at Nova

## Fraser Range Regional Exploration



#### RC and diamond drilling continuing to test high priority targets



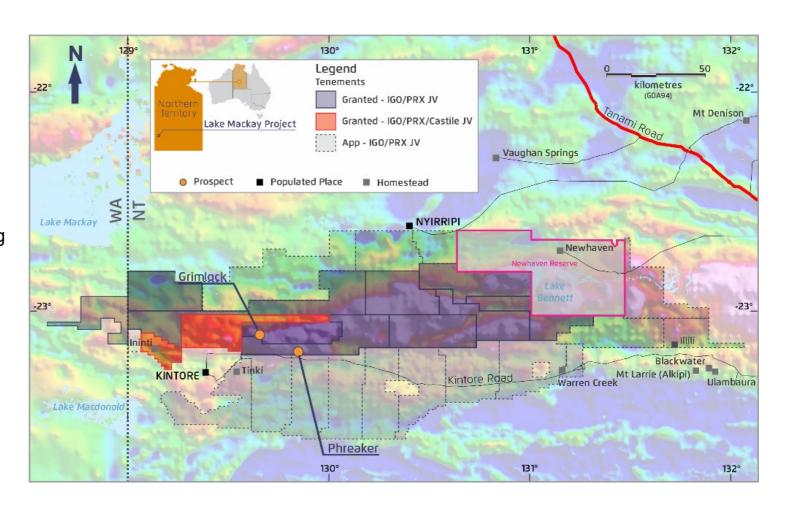
- Spectrem Airborne EM survey completed with new targets identified at Regal, Rhea and Meera
- Prospects defined at Themis and Pion<sup>(1)</sup>
  - Themis: 25m @ 2.4g/t Au
  - Pion: 4m @ 3.8g/t Au
- Visible copper-zinc sulphide mineralisation intersected 250m up dip from Andromeda
- Drilling at other prospects has intersected disseminated to semi-massive pyrrhotitedominated sulphides
- Follow up drilling required at Victor 1, Mafic and Mosaic where mafic-ultramafic rocks have been identified with unexplained off-hole conductors

## Lake Mackay



#### RC drilling testing targets identified during prior quarters

- 42 RC holes completed for approx.
  8,500m of drilling
- Ground moving-loop EM conducted over 30 anomalies
- Phreaker prospect identified with results including:
  - 14m @ 0.84% Cu, 0.15g/t Au, 4.1 g/t Ag from 353m<sup>(2)</sup>
  - 11m @ 1.15% Cu, 0.07g/t Au, 7.9g/t Ag from 189m<sup>(2)</sup>
- Drilling at Grimlock nickel-cobalt laterite returned elevated cobalt across all 10 holes



<sup>1)</sup> Lake Mackay tenements are held variously in joint venture with Prodigy Gold NL and Castile Resources Pty Ltd

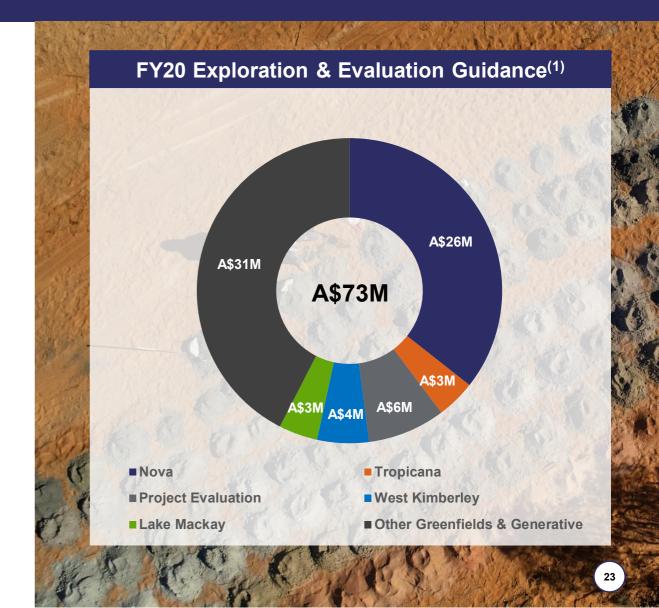
<sup>2)</sup> Refer to ASX announcement from Prodigy Gold NL (ASX:PRX) released on 17 July 2019

### **Exploration and Evaluation Guidance**

Increased financial commitment to discovery in FY20



- Increased exploration budget YoY to accelerate activity at and proximal to Nova
  - Primarily to accelerate drilling on the Nova mining lease following recent encouraging drilling
- Over 70% of overall expenditure at Nova, Fraser Range, Tropicana and Lake Mackay will be for drilling
- Commitment to broader Fraser Range exploration maintained
- Project evaluation includes ongoing downstream processing nickel sulphate study

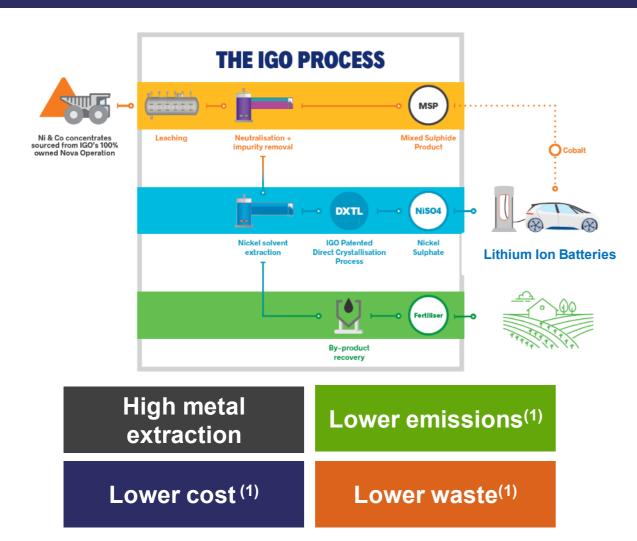


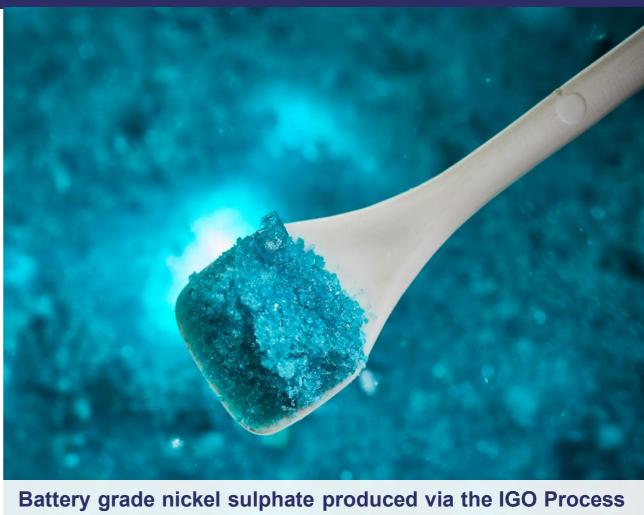


## **Downstream Processing**



Aligning IGO with the clean energy and energy storage markets





### **Downstream Processing**

Highly positive results delivered from testwork





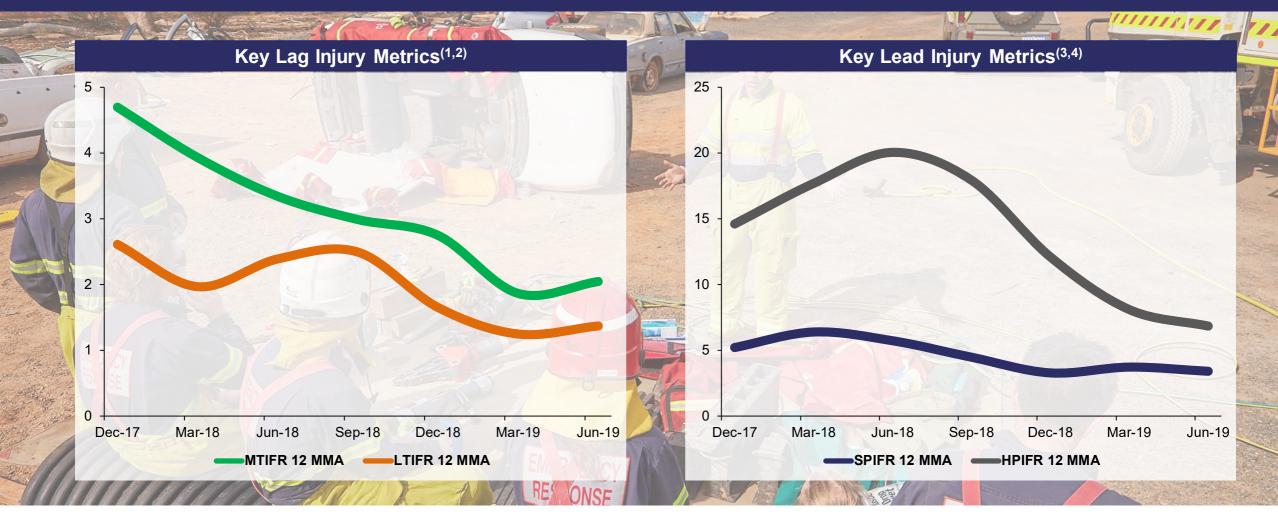
- Battery grade nickel sulphate with nickel and cobalt extraction rates of +97% produced in testwork
- Study work continuing to focus on:
  - Flow sheet refinement and optimisation
  - Maximising by-product production
  - Site selection trade-off studies
  - Pilot-scale test work
- Progressing engagement with potential project and offtake partners
- Strong interest both domestically and internationally
- Study completion expected in 1H20



## **Safety**

## igo

#### Demonstrable improvement in lead and lag indicators through FY19



- 1) 12 month moving average LTIFR Lost Time Injury Frequency Rate: calculated as the number of Lost Time injuries x 1,000,000 divided by the total number of hours worked
- 2) 12 month moving average MTIFR Medically Treated Injury Frequency Rate: calculated as the number of medically treated injuries x 1,000,000 divided by the total number of hours worked.
- 3) 12 month moving average SPIFR Serious Potential Incidents Frequency Rate: calculated as the number Serious Potential Incidents x 1,000,000 divided by the total number of hours worked. Serious Potential Incidents are near miss events that could credibly have resulted in a fatality. These events are reported to DMIRS.
- 4) 12 month moving average HPIFR High Potential Incident Frequency Rate: calculated as the number High Potential Incidents x 1,000,000 divided by the total number of hours worked. High Potential Incidents are near miss events that could credibly resulted in serious

## **Environment and Community**



Committed to doing what is right – because we care

Positive community feedback received from a Social Impact Assessment completed at Nova & Fraser Range

Conclusion of successful community engagement and progressive rehabilitation program at the Long Operation following divestment

No material environmental or community incidents for the Quarter

## **Concluding Comments**



Quarterly performance reflects IGO's commitment to operational excellence and delivery

- Consistent operational performance at Nova and Tropicana throughout FY19
  - Nova metal production exceeded FY19 guidance
  - Tropicana delivered within guidance
  - Strong EBITDA and Free Cash Flow margins maintained
- Free cash generation continues to strengthen the balance sheet
  - Cash balance increased 35% QoQ to A\$348M
  - Net cash position of A\$263M
- Sustained focus on growth opportunities through exploration and downstream processing



